

# Translation

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## Summary of Consolidated Financial Results for the Year Ended March 31, 2024 (Based on Japanese GAAP)

May 10, 2024

Company name: SUNCALL CORPORATION  
 Stock exchange listing: Tokyo  
 Stock code: 5985 URL <https://www.suncall.co.jp>  
 Representative: Representative Director Tadao Otani  
 Director and Senior Managing Executive  
 Inquiries: Officer, Masatoshi Kanada TEL 075-881-5280  
 Chief Operating Officer Management  
 Scheduled date of ordinary general meeting of shareholders: June 27, 2024  
 Scheduled date to file Securities Report: June 27, 2024  
 Scheduled date to commence dividend payments: June 28, 2024  
 Preparation of supplementary material on financial results: Yes  
 Holding of financial results meeting: No

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

#### (1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2024	51,496	(3.6)	(3,542)	—	(2,692)	—	(11,816)	—
Year ended March 31, 2023	53,399	12.6	304	(53.1)	848	(17.0)	557	(38.4)

Note: Comprehensive income For the fiscal year ended March 31, 2024 ¥(8,127) million [—%]  
 For the fiscal year ended March 31, 2023 ¥1,524 million [(30.1)%]

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended March 31, 2024	(392.69)	—	(34.9)	(4.3)	(6.9)
Year ended March 31, 2023	18.57	18.53	1.5	1.4	0.6

Reference: Share of profit (loss) of entities accounted for using equity method

For the fiscal year ended March 31, 2024 ¥207 million  
 For the fiscal year ended March 31, 2023 ¥117 million

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2024	60,447	29,351	48.6	974.29
As of March 31, 2023	63,735	38,038	59.7	1,264.63

Reference: Equity As of March 31, 2024 ¥29,348 million  
 As of March 31, 2023 ¥38,020 million

#### (3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2024	678	(4,320)	2,875	7,387
Year ended March 31, 2023	1,691	(4,946)	2,780	7,707

## 2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2023	—	11.00	—	9.00	20.00	607	107.7	1.6
Year ended March 31, 2024	—	10.00	—	10.00	20.00	608	—	2.1
Year ending March 31, 2025 (Forecast)	—	0.00	—	10.00	10.00		304.3	

## 3. Forecast of consolidated financial results for the year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2024	27,500	9.3	(300)	—	(300)	—	(400)	—	(13.28)
Full year	59,000	14.6	400	—	400	—	100	—	3.32

## 4. Notes

### (1) Changes in significant subsidiaries during the year ended March 31, 2024

(changes in specified subsidiaries resulting in the change in scope of consolidation):

No

### (2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations:

No

Changes in accounting policies due to other reasons:

No

Changes in accounting estimates:

No

Restatement of prior period financial statements:

No

### (3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2024	34,057,923 shares	As of March 31, 2023	34,057,923 shares
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Number of treasury shares at the end of the period

As of March 31, 2024	3,934,678 shares	As of March 31, 2023	3,993,335 shares
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Average number of shares during the period

Year ended March 31, 2024	30,091,357 shares	Year ended March 31, 2023	30,037,246 shares
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Note: The number of treasury shares includes the Company's shares remained in the trust account related to the performance-linked and share-based remuneration plan.

(Number of treasury shares	As of March 31, 2024	309,350 shares
	As of March 31, 2023	342,210 shares)

[Reference] Overview of non-consolidated financial results

Non-consolidated financial results for the fiscal year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended March 31, 2024	33,106	(5.5)	(4,335)	—	(1,631)	—	(10,751)	—
Fiscal year ended March 31, 2023	35,051	8.7	(1,111)	—	1,356	25.8	979	(21.6)

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Fiscal year ended March 31, 2024	(357.29)	—
Fiscal year ended March 31, 2023	32.60	32.54

(2) Non-consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2024	47,982	24,082	50.2	799.36
As of March 31, 2023	53,323	33,975	63.7	1,129.48

Reference: Equity      As of March 31, 2024      ¥24,079 million  
                                  As of March 31, 2023      ¥33,957 million

\* Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

\* Proper use of earnings forecasts, and other special matters

The forward-looking statements, including earnings forecasts, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. These statements do not purport that the Company pledges to realize such statements. Actual performance and other results may differ materially due to various factors.

## Consolidated financial statements

### Consolidated balance sheets

(Millions of yen)

	As of March 31, 2023	As of March 31, 2024
Assets		
Current assets		
Cash and deposits	7,707	7,422
Notes receivable - trade	258	257
Accounts receivable - trade	10,681	11,463
Contract assets	1	—
Merchandise and finished goods	3,840	3,013
Work in process	2,983	4,158
Raw materials and supplies	3,990	3,644
Other	1,986	1,689
Total current assets	31,449	31,648
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	5,844	5,752
Machinery, equipment and vehicles, net	10,840	5,811
Land	1,810	2,297
Leased assets, net	562	408
Construction in progress	3,051	542
Other, net	892	707
Total property, plant and equipment	23,001	15,520
Intangible assets	344	316
Investments and other assets		
Investment securities	6,761	8,998
Long-term loans receivable	75	124
Retirement benefit asset	1,840	3,616
Deferred tax assets	17	20
Other	246	202
Total investments and other assets	8,940	12,962
Total non-current assets	32,286	28,798
Total assets	63,735	60,447

(Millions of yen)

	As of March 31, 2023	As of March 31, 2024
Liabilities		
Current liabilities		
Notes and accounts payable - trade	7,103	6,866
Short-term borrowings	7,952	12,278
Current portion of long-term borrowings	526	358
Lease liabilities	184	129
Accounts payable - other	3,871	3,058
Income taxes payable	152	150
Provision for bonuses	433	450
Other	1,099	1,294
Total current liabilities	21,324	24,584
Non-current liabilities		
Long-term borrowings	2,123	1,851
Lease liabilities	244	171
Deferred tax liabilities	471	2,894
Retirement benefit liability	1,132	1,178
Provision for share awards	125	129
Other	275	284
Total non-current liabilities	4,372	6,510
Total liabilities	25,696	31,095
Net assets		
Shareholders' equity		
Share capital	4,808	4,808
Capital surplus	2,833	2,837
Retained earnings	27,169	14,775
Treasury shares	(1,684)	(1,655)
Total shareholders' equity	33,126	20,765
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2,761	4,181
Deferred gains or losses on hedges	10	51
Foreign currency translation adjustment	1,465	2,532
Remeasurements of defined benefit plans	656	1,817
Total accumulated other comprehensive income	4,894	8,583
Share acquisition rights	17	2
Total net assets	38,038	29,351
Total liabilities and net assets	63,735	60,447

**Consolidated statements of income and consolidated statements of comprehensive income**  
**Consolidated statements of income**

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Net sales	53,399	51,496
Cost of sales	47,642	49,484
Gross profit	5,756	2,012
Selling, general and administrative expenses		
Transportation and storage costs	700	653
Remuneration for directors (and other officers)	266	227
Salaries and allowances	1,176	1,265
Bonuses	240	248
Provision for bonuses	88	93
Retirement benefit expenses	85	86
Outsourcing expenses	218	244
Depreciation	471	455
Travel and transportation expenses	57	76
Other	2,147	2,203
Total selling, general and administrative expenses	5,452	5,554
Operating profit (loss)	304	(3,542)
Non-operating income		
Interest income	20	62
Dividend income	155	154
Share of profit of entities accounted for using equity method	117	207
Foreign exchange gains	116	422
Rental income	21	21
Gain on sale of goods	181	179
Other	51	79
Total non-operating income	662	1,126
Non-operating expenses		
Interest expenses	110	247
Other	8	28
Total non-operating expenses	118	276
Ordinary profit (loss)	848	(2,692)
Extraordinary income		
Gain on sale of non-current assets	2	5
Gain on sale of investment securities	625	330
Profit on cancellation of leases	4	0
Insurance claim income	1,318	123
Other	0	0
Total extraordinary income	1,950	460

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Extraordinary losses		
Loss on sale of non-current assets	2	0
Loss on abandonment of non-current assets	22	69
Impairment losses	—	7,605
Compensation expenses	1,838	127
Other	0	—
Total extraordinary losses	1,864	7,802
Profit (loss) before income taxes	934	(10,034)
Income taxes - current	453	494
Income taxes - deferred	(75)	1,286
Total income taxes	377	1,781
Profit (loss)	557	(11,816)
Profit (loss) attributable to owners of parent	557	(11,816)

## Consolidated statements of comprehensive income

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Profit (loss)	557	(11,816)
Other comprehensive income		
Valuation difference on available-for-sale securities	(218)	1,417
Foreign currency translation adjustment	1,255	1,027
Remeasurements of defined benefit plans, net of tax	(110)	1,182
Share of other comprehensive income of entities accounted for using equity method	40	61
Total other comprehensive income	966	3,688
Comprehensive income	1,524	(8,127)
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,524	(8,127)
Comprehensive income attributable to non-controlling interests	—	—



## Consolidated statements of changes in equity

Fiscal year ended March 31, 2023

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	4,808	2,827	27,280	(1,701)	33,214
Changes during period					
Dividends of surplus			(668)		(668)
Profit (loss) attributable to owners of parent			557		557
Purchase of treasury shares				(0)	(0)
Exercise of share acquisition rights		5		16	21
disposal of treasury stock by ESOP					—
Net changes in items other than shareholders' equity					—
Total changes during period	—	5	(110)	16	(88)
Balance at end of period	4,808	2,833	27,169	(1,684)	33,126

	Accumulated other comprehensive income					Share acquisition rights	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	2,978	—	202	747	3,928	39	37,182
Changes during period							
Dividends of surplus							(668)
Profit (loss) attributable to owners of parent							557
Purchase of treasury shares							(0)
Exercise of share acquisition rights							21
disposal of treasury stock by ESOP							—
Net changes in items other than shareholders' equity	(216)	10	1,263	(91)	966	(21)	944
Total changes during period	(216)	10	1,263	(91)	966	(21)	856
Balance at end of period	2,761	10	1,465	656	4,894	17	38,038

Fiscal year ended March 31, 2024

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	4,808	2,833	27,169	(1,684)	33,126
Changes during period					
Dividends of surplus			(577)		(577)
Profit (loss) attributable to owners of parent			(11,816)		(11,816)
Purchase of treasury shares				(0)	(0)
Exercise of share acquisition rights		4		10	15
disposal of treasury stock by ESOP				18	18
Net changes in items other than shareholders' equity					—
Total changes during period	—	4	(12,394)	28	(12,360)
Balance at end of period	4,808	2,837	14,775	(1,655)	20,765

	Accumulated other comprehensive income					Share acquisition rights	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	2,761	10	1,465	656	4,894	17	38,038
Changes during period							
Dividends of surplus							(577)
Profit (loss) attributable to owners of parent							(11,816)
Purchase of treasury shares							(0)
Exercise of share acquisition rights							15
disposal of treasury stock by ESOP							18
Net changes in items other than shareholders' equity	1,419	40	1,067	1,161	3,688	(14)	3,673
Total changes during period	1,419	40	1,067	1,161	3,688	(14)	(8,686)
Balance at end of period	4,181	51	2,532	1,817	8,583	2	29,351

## Consolidated statements of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Cash flows from operating activities		
Profit (loss) before income taxes	934	(10,034)
Depreciation	4,203	4,312
Increase (decrease) in provision for bonuses	(4)	17
Increase (decrease) in provision for share awards	51	4
Decrease (increase) in retirement benefit asset	57	(93)
Increase (decrease) in retirement benefit liability	22	53
Interest and dividend income	(176)	(217)
Interest expenses	110	247
Foreign exchange losses (gains)	(5)	(160)
Share of loss (profit) of entities accounted for using equity method	(117)	(207)
Loss (gain) on sale of non-current assets	0	(5)
Loss on abandonment of non-current assets	22	69
Loss (gain) on sale of investment securities	(625)	(330)
Decrease (increase) in trade receivables	394	(584)
Decrease (increase) in inventories	(1,799)	536
Increase (decrease) in trade payables	(363)	(435)
Impairment losses	—	7,605
Other, net	(578)	366
Subtotal	2,127	1,144
Interest and dividends received	200	271
Interest paid	(90)	(210)
Income taxes paid	(546)	(527)
Income taxes refund	0	0
Net cash provided by (used in) operating activities	1,691	678
Cash flows from investing activities		
Purchase of non-current assets	(4,007)	(4,626)
Proceeds from sale of non-current assets	3	6
Proceeds from sale of investment securities	845	430
Purchase of shares of subsidiaries and associates	(1,719)	—
Loan advances	(69)	(97)
Proceeds from collection of loans receivable	0	1
Net decrease (increase) in time deposits	—	(35)
Net cash provided by (used in) investing activities	(4,946)	(4,320)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	2,440	4,139
Proceeds from long-term borrowings	1,786	168
Repayments of long-term borrowings	(569)	(663)
Repayments of lease liabilities	(209)	(195)
Proceeds from disposal of treasury shares	0	5
Purchase of treasury shares	(0)	(0)
Dividends paid	(667)	(578)
Net cash provided by (used in) financing activities	2,780	2,875
Effect of exchange rate change on cash and cash equivalents	671	445
Net increase (decrease) in cash and cash equivalents	197	(320)
Cash and cash equivalents at beginning of period	7,510	7,707
Cash and cash equivalents at end of period	7,707	7,387